



## The New Model For Recruiting

### The Process

When you retain EGN Technical, we tailor your job and message to the candidate market, to secure the right hire for you.

**Over 80% of jobs are hired in the time you need, with the talent you need.**

Approach. Attract. Secure.

### 9 Time Wasters

Is this your hiring process?

EGN's *Consult & Secure* process puts an end to these nine time wasters:

1. Headaches of having to keep track of which recruiter brought which resume and who brought it first. (Have you dealt with that *recruiter situation* yet?)
2. Managing multiple recruiters while juggling your full time job. **Excuse me?**  
*We have to add **another** open job req?*
3. Reviewing stacks of unqualified resumes.
4. Too many resumes means they all look the same.
5. Finding yourself "weeding out" rather than "sourcing in" the right candidates, and missing the **best talent**. Is the goal still to identify and hire the best possible candidate in the market?
6. Finding the right candidate, a bit too late. The best one is GONE by the time we get around to reviewing the resume. The best candidates are on the market a very short time.
7. No one recruiter *answers to a process*. *No one recruiter takes responsibility*. Waiting and hoping is uncomfortable. Waiting is not a process or a plan worked.
8. Management becomes the recruiter. Are VP's and Presidents spending long hours searching their network for the right hire? What (or who) else is suffers in the meantime?
9. Losing good candidates because you're not sure what to pay them.

### The Benefits Of Consulting

*"We keep losing candidates to counter offers!"*

*"Our candidates get cold feet. The employment offers aren't enough for them to get past the fear of change."*

EGN helps you find..

- What is unique about your opportunity.
- Why the best should work for you.
- Why the candidate can't afford to pass up your opportunity.



Disappointment with the *Same Old Resumes?*

You are seeing the same candidates, over and over, from all recruiters

Nothing changes....the job just stays open.

Ready to try a *process* to get a different result?

### Contact Information

M 224.430.0765

D 512.628.9881

errol@egntechnical.com

5608 Avenue F Unit 160

Austin, TX 78751

